

Raising the Proportion of Our Ownership of Reliance Capital Asset Management

Nippon Life Insurance Company (President: Yoshinobu Tsutsui, hereinafter “Nippon Life”) acquired 26% stake in Reliance Capital Asset Management Limited (Chief Executive Officer: Sundeep Sikka, head office: Mumbai, hereinafter “Reliance Asset”), the asset management subsidiary of Reliance Capital (a member of the Reliance Group) in August, 2012. We further announce today that the company has reached a definitive agreement with Reliance Capital for raising Nippon Life’s ownership in Reliance Asset.

Based on this agreement, we have obtained the right (call option right, and exclusive negotiating right) to additionally purchase up to 49% of Reliance Asset. Within this fiscal year, we will additionally purchase a 9% stake in Reliance Asset (for approximately INR 6.57 billion, or JPY 12.5 billion), and raise Nippon Life’s ownership of Reliance Asset to 35%. Furthermore, in compliance with applicable laws, we will consider raising it up to 49% within 2 years after the completion of this transaction. The transaction is subject to necessary regulatory approvals.

After the aforementioned additional purchase, we will be increasing the number of board directors Nippon Life can nominate and recommend in proportion to our ownership. We will continue to rigorously promoting business collaboration between Nippon Life Group and Reliance Asset and strengthening this collaboration further as it eventually develops into an equal partnership – in line with the proportion of our ownership reaching 49%.

Taking advantage of the strengthened capital relationship, we are also aiming to further develop our asset management business globally, with an eye to realizing group synergies, including with our other business partners from around the world.

(Initiatives after the initial investment in August 2012)

- Dispatched a board director (part-time) and expatriates
- Mutually exchanged human resources through trainee programs
- Invested from Nippon Life’s general account in Reliance Asset’s India equity fund and bond fund
- Mutually provided financial products for retail investors in both Japan and India in collaboration between Nissay Asset Management Corporation and Reliance Asset

(Appendix)

<Overview of Reliance Capital Asset Management Limited>

Company name	Reliance Capital Asset Management Limited
Establishment	1995
Nature of business	Asset management
Head office	Mumbai, Maharashtra, Republic of India
Representative	Chief Executive Officer: Sundeep Sikka
The number of board director Nippon Life can nominate or recommend	-Currently : 1 board director out of total 4 -After raising the ownership to 35%: 2 board directors out of total 5
Assets under management (mutual fund) *	INR 1.22 trillion (approximately JPY 2.3 trillion, July - September 2014 average) * Total assets under management of mutual fund and portfolio management: INR 2.13 trillion (approximately JPY 4.0 trillion, July- September 2014 average)
Market share	11.5% (Share of the Indian mutual fund industry, July- September 2014 average)
Key financial data	Total income: INR 7,749 million (approximately JPY 14.7 billion) Net profit : INR 2,723 million (approximately JPY 5.2 billion)

*Data as of March 31, 2014, Exchange rate 1 INR=1.9 JPY

<Overview of Reliance Capital Limited>

Company name	Reliance Capital Limited
Nature of business	Financial services (listed company)
Head office	Mumbai, Maharashtra, Republic of India
Representative	Chairman: Anil Dhirubhai Ambani CEO: Sam Ghosh
Major shareholders	Reliance Group 54%, other general shareholders 46%
Major subsidiaries and associates	Reliance Life Insurance Company Limited, (life insurance); Reliance Capital Asset Management Limited, (asset management); Reliance General Insurance Company Limited, (property and casualty insurance); Reliance Securities Limited, (securities brokerage), etc.

*Reliance Life Insurance Company Limited and Reliance Capital Asset Management Limited are capital alliance partners of Nippon Life